

FOR A PIANO OR VICTOR VICTROLA

GO TO The House of Marsh

New Pianos \$185

AND UPWARDS

2½ YEARS IN WHICH TO PAY FOR IT

PRICE INCLUDES

A FULL GUARANTEE
NEW STOOL, BEST QUALITY
NEW SCARF, BEST QUALITY
NEW INSTRUCTION BOOK
TWO TUNINGS FIRST YEAR

DELIVERY FREE

of the Piano you select from New Designs and Latest Styles
In All Woods

Save \$50 Buy a New Piano

SLIGHTLY USED

These Pianos, New in June, have been rented in our best Summer Houses for two to three months.

YOU RECEIVE THE BENEFIT OF \$50.00
PAID ON THESE PIANOS

LOOK NEW, ARE PRACTICALLY NEW, AND CARRY
THE SAME GUARANTEE AS A NEW PIANO.

PRICE INCLUDES

New Stool, New Scarf, Instruction Book, Two Tunings
and Delivery

SECOND-HAND Pianos \$50

AND UPWARDS

These Pianos, taken in exchange, have all been carefully re-constructed and placed in perfect condition in our modern and up-to-the-minute repair rooms by expert repair men and carry a FULL GUARANTEE.

PRICE INCLUDES

All Hardwood Stool, New Scarf and Instruction Book, Two Tunings First Year.

DELIVERY FREE

2½ TO 3 YEARS IN WHICH TO PAY FOR A PIANO OR PLAYER-PIANO

New Player-Pianos \$395 and upwards

They contain all the Latest Improvements such as

AUTOMATIC DUST CATCHERS NEW DUPLEX MOTOR
AUTOMATIC TRACKER DEVICE (That cannot go wrong)
NEW PUMPING ARRANGEMENT NEW EXPRESSION DEVICE

A small child can handle these Players with ease yet reproduce the Best of Music

PRICE INCLUDES Best quality Bench, Scarf, Two Tunings First Year
and Delivery

SAVE \$100 Buy a New Player-Piano Slightly Used

You Receive the Benefit of \$100 Paid Us on These Pianos
FOR A FEW WEEKS' USE

THESE PLAYER-PIANOS LOOK NEW AND PRACTICALLY ARE NEW
CARRY THE SAME GUARANTEE AS THE NEW PLAYERS

PRICE INCLUDES Best quality Scarf, Player Bench, Delivery
15 Rolls of Music

Also 15 rolls of Music, with Privilege of Exchange, at 5 cents each in our large library. This is worth \$100 to you the first year.

THIS ONE AND ONE ONLY AMONG ALL THE LISTED TALKING MACHINES TO BUY
The World's Famous Victor Victrola

There's a Type
of Victor
To Fit the Pocket-
book of Every
Person



There's But One
Quality
THE BEST
Embodied In Every Style
of Victor

There's One House--THE BEST--To Buy From
THE HOUSE OF MARSH

Service, Courtesy, Terms and the Largest Stock of 10,000 Absolutely New Victor Records are at your disposal

The Largest Musical Catalogue--the Victor Catalogue--in the world today

Over 5000 Selections by World Famous Artists under exclusive contract with the Victor

Exclusive
To
The Victor

SOUND MODIFYING DOORS
AMPLIFYING SOUNDING BOARDS
DUPLEX TAPERING ARM
TWO GEAR NOISELESS MOTOR

Many other exclusive features
in the Victor necessary for
perfect reproductions are
held by Victor Patents

CALL AT OUR WAREROOMS AND LET US SHOW YOU AND EXPLAIN
Why We Are Exclusively Victor Dealers
WHEN WE HAVE HAD EVERY OTHER AGENCY OFFERED US

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